

OFFICE OF DEVELOPMENT

Overview

The Office of Development leads cultivation, solicitation and stewardship of institutional donors and prospects to advance philanthropic support for institutional priorities through various sources of funding and identifies and develops new relationships with potential donors to secure new gifts.

The Office of Development is responsible for donor planning and evaluation of short, medium, and longrange fundraising goals. In collaboration with Institutional Advancement leadership and the Dean of the School of Nursing, the Development Office is responsible for implementing and supporting programs that advance private support for the Institution and future needs and coordination of all aspects of the donor development process to ensure excellent donor relations. This includes Corporate and Foundation Relations (t)-2 (t)-2 () hu (nt)-ni (s)-1 (p)

